detail.

- Q Do you believe that job costs reflected in the financial statements for 1997 for CCI Construction as of December 31, 1997, are wrong?
 - A No.
- Q Do you believe the job costs reflected on the 1998 financial statement of CCI Construction as of December 31, 1998, are wrong?
- A I'm unable to make that determination based on before there was not enough work done, enough audit procedures performed in connection with the accumulated costs to date. They relied upon 25 job costs.
- Q So the answer is you have no reason to believe that the job costs for 1998, as of December 31, 1998, as reflected on the 1998 financial statement is wrong?
- A I cannot opine on the job costs as presented on the financial statements.
- Q But can we confirm you don't have any reason to believe that the job costs reflected on the 1998 financial statement for the period ending December 31, 1998, are wrong?
- A I indicated why I felt they were wrong. There wasn't enough work done. Their work was limited to a selection of 25 random job costs. If that's the work

171 I'm asking, though, do you know MR. McCARRON: O 1 of information which leads you to believe that the 1998 2 job costs are actually incorrectly reflected on the 1998 3 financial statement? 4 Objection. MR. McGLYNN: 5 I know subsequent to the end of the year there 6 were significant losses incurred on jobs in progress in 7 1998, jobs that they did very little work for or 8 obtained very little audit evidence for to substantiate 9 the work in process at 12/31/98. 10 Do you know whether -- Do you MR. McCARRON: Q 11 have any reason to know of any information which leads 12 you to believe the job costs for 1998 are wrong on the 13 1998 financial statement? 14 The information I referred to were subsequent 15 schedules prepared by CCI management, total estimated 16 17 cost. Sir, estimated cost is not a job cost at the 18 time, is it? 19 It could be. It's either going to be an 20 accumulated job cost or estimated cost to complete. 21 Sir, do you have any reason to believe that the . 55 actual job costs actually incurred during 1998 is 23

inaccurately or incorrectly reflected on the financial

statement?

MR. McGLYNN: Objection.

A I don't have a reason to believe that it was or was not.

MR. McCARRON: Q Do you have any reason to believe that additional audit procedures by Brown, Schultz in connection with the work they performed for the 1998 audit on the financial statement of CCI Construction would have led to a different result?

A Yes.

Q To what extent would additional procedures have led to a different result performed in the audit by Brown, Schultz for the 1998 time period?

A As I had described previously, their testing of accumulated job costs relied upon a random sample of 25 job costs. In 1998, they relied upon estimated costs to complete as represented by management for gross profits on two individual jobs that they had never historically met. They unduly accepted management's representation. There is no documentation in the file that anything was done to corroborate that information that management represented were the estimated costs to complete.

In addition, also in 1998 they specifically excluded from their job costs testing the job -- I'm

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it the s	same as your criticism of the audit by Brown,
Schultz	for 1997 in those respects?
А	Yes, it is.
Q	What is your criticism let me start over.
	In what respect concerning PCIC did Brown,
Schultz	not act in conformity with Generally Accepted
Auditing	g Standards?
А	In the recording of the guaranty as are evident
by PCIC	•
Q	What was it about the recording of the guaranty
by PCIC	which was not in accordance with Generally
Accepte	d Auditing Standards?
А	It was not proper. There is no basis for it.
Q	What was not proper?
А	The recording of the guaranty as revenue.
Q	So the recording or including in revenue the
amount	of the guaranty by PCIC for the Mahanoy Prison
claim w	as not proper?
А	That's correct.
Q	Why was it not proper to include in revenue
is that	what you mean by recording, including in
revenue	?
A	Correct.
Q	Why was it not proper to include in revenue the
	Schultz A Q Schultz Auditing A by PCIC Q by PCIC Accepted A Q amount claim w A Q is that revenue A

179 certain results desired by the related parties, the 1 resulting accounting measures may not represent what 2 they usually would be expected to represent. 3 So what specific GAAP procedure was violated by 4 including the PCIC guaranty amount in revenue for the 5 1998 financial statement? 6 There is no basis for recording it as revenue. 7 How does it relate to revenue? It wasn't done in the 8 ordinary course of business. It was merely a quaranty 9 by a related party that --10 What? 11 Q -- I'll pay it if the customer doesn't. 12 Α Isn't it quaranteed income, sir? 13 Q 14 No. Α 15 Why is it not quaranteed income? 0 16 A quaranty did not relate to that claim. Α Are you telling me that the guaranty was no 17 Q 18 good? The quaranty was just that. It was a guaranty 19 Α by a related party that I will deposit the difference 20 between what you collect on a claim and the difference 21 I'll put in, but it doesn't get recognized as revenue. 22 23 Was the quaranty valid? Q I assume that it was, yes. I reviewed the 24

180 1 quaranty. Was the guaranty made up? 2 0 Objection. MR. McGLYNN: 3 I don't know. Α 4 MR. McCARRON: Q Was it a contrived guaranty? 5 I don't know. 6 Α was there an insurance policy issued by PCIC to 7 CCI Construction? 8 9 Α Yes. Did the insurance policy cover the Mahanoy 10 0 Prison job? 11 12 Α Yes. was the claim for which the PCIC guaranty was 13 provided for the claim by CCI arising out of the Mahanoy 14 Prison Project? 15 The claim --16 MR. McGLYNN: Objection. 17 THE WITNESS: The claim was related to the Mahanoy 18 Prison job. 19 So there existed an insurance 20 MR. McCARRON: 0 policy issued by PCIC for which conceivably may cover or 21 could have covered the claim by CCI for the Mahanoy 22 Prison Project, is that right? 23 MR. McGLYNN: Objection. 24

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MR. McCARRON: Q Is that right?

A -- had to do for extended costs that in my opinion are not remedial costs, which was the insurance policy that was issued by PCIC, in addition, what was disclosed in PCIC's financial statements.

Q So is your problem with including the PCIC guaranty in revenue your determination or belief that the PCIC insurance policy did not cover the Mahanoy Prison claim?

A I have two problems with the recording of it.

Q Is it true that one of the issues you have with the PCIC guaranty being reflected in revenue is that it's your opinion the PCIC insurance policy did not cover the CCI claim concerning the Mahanoy Prison Project?

A That's correct.

Q So that if you're wrong about the interpretation of the insurance policy and it did provide coverage for the claim by CCI concerning the Mahanoy Prison Project, then the concern of yours, including the PCIC guaranty, would be eliminated?

A No, it would not be eliminated. The PCIC quaranty -- as I said, I had two problems with it -- is

182 a separate issue. 1 But at least one of your two concerns would be 2 eliminated. 3 MR. McGLYNN: Have you finished your answer? 4 THE WITNESS: No, I haven't. 5 Isn't it the situation -- if I MR. McCARRON: Q 6 could --7 MR. McGLYNN: He hasn't finished his answer. 8 he'll answer this concern when he finishes the answer. 9 Go ahead, please. 10 The issue with the claim, and as I opined on 11 earlier, in my opinion was not covered under a remedial 12 insurance contract issued by PCIC. 13 The second issue related to the guaranty by the 14 stockholder, if you will -- the stockholder of PCIC 15 happened to be the stockholder of CCI -- was a 16 contingent gain. If the -- If you do not collect from 17 the Commonwealth of Pennsylvania or from the owner, I'll 18 pay the difference. Simply that, a guaranty that if 19 something doesn't happen in the future, I will do 20 21 something. MR. McCARRON: Q What is it about that that 22 violates GAAP? 23 As I just read in FAS 57. 24

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1	stockholder owned one hundred percent of and in his own
2	deposition said I determined what gets paid and what
3	doesn't get paid.
4	Q Was the PCIC guaranty a guaranty by a
5	stockholder of CCI?
6	A It was a guaranty by a company under common
7	control.
8	Q Was the PCIC guaranty a guaranty by a
9	stockholder of CCI?
10	A No.
11	Q Sir, in paragraph 15, does it not indicate that
12	you could include in revenue the amount of the related
13	party transaction if there is disclosure?
14	MR. McGLYNN: Objection as to the form.
15	A Where are you referring to that?
16	MR. McCARRON: Q I'm asking, sir, doesn't it
17	reflect the concept in paragraph 15 of FAS 57 that if a
18	related party transaction is disclosed, then it can be
19	included in revenue?
20	A No.
21	Q You don't understand that that's what that
22	means?
23	A No, I don't read that out of there.
24	Q Let me ask you, does are you familiar with

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1	the treatment of insurance claims under Generally
2	Accepted Accounting Principles?
3	A I do not audit any insurance companies, no.
4	Q Are you aware of the treatment of insurance
5	claims which a client may have?
6	A I've had cases where clients have had claims
7	against insurance companies, yes.
8	Q And are you aware that if the that there are
9	instances let me start over.
10	Are there instances in which insurance claims
11	the amount of insurance claims can be properly included
12	in revenue under accrual accounting methods?
13	A If there is a legal basis
14	Q Is that a yes?
15	A Can I finish my response?
16	Q It either is or it isn't.
17	A Yes, if there's a legal basis for the claim,
18	which there wasn't in this case.
19	Q And you've decided that there was not a legal
20	basis for the claim let me start over.
21	Did you consult an attorney about whether there
22	was a legal basis for the PCIC claim?
23	A I did not.
24	Q So you, independent of an attorney, decided

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1	covered the CCI claim arising out of the Mahanoy Prison
2	Project?
3	. I Thursthat would make
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5	qualified than Bruce Brown to make a judgment about the
6	application of an insurance policy, do you?
7	A That's correct, from an insurance policy claim.
8	Q would it be a violation of Generally Accepted
9	Accounting Principles for an accountant to make a
10	reasonable professional judgment about whether an
11	insurance policy covered a claim but happened to be
12	wrong?
13	A If we're now talking about the 1,162,000 claim
14	and whether that is going to fall under recognition
15	standards, guaranteed aside
16	Q Why don't we stick with my question.
17	A Can I finish my question?
18	Q See, you're not allowed to ask questions.
19	That's part of the problem.
20	MR. McGLYNN: Do you want to finish your answer?
21	Finish your answer.
22	MR. McCARRON: He's not giving me an answer. He's
23	giving me a speech.
24	MR. McGLYNN: Do you want to take another two-minute

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1	A FAS 57 for one.
2	Q Anything else?
3	A APB No. 4, which deals with conservatism. FAS
4	No. 5, gain contingencies.
. 5	Q Any doubt in your mind that the information
6	presented to available to Brown, Schultz when it
7	performed its audit work concerning the 1998 period that
8	the amount would be paid by PCIC to CCI Construction?
9	MR. McGLYNN: Objection.
10	A There is nothing in the work paper that I
11	reviewed that indicated they had reviewed whether that
12	claim was paid.
13	MR. McCARRON: Q Sir, revenue doesn't depend on
14	whether it was actually paid during the period of the
15	financial statements, does it?
16	A Or subsequent review.
17	Q Sir, to recognize revenue for accrual
18	accounting, it is not necessary that the revenue
19	actually be received by the company during the period
20	under for which the financial statement is issued,
21	isn't that right?
22	A I agree.
23	Q So it was not important to your consideration
24	about whether or not to include the PCIC guaranty in

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revenue about whether the revenue was received or the	
PCIC claim was paid prior to December 31, 1998, is that	-
right?	
A No, I disagree. You need to look If you're	
going to and, number one, the guaranty never should	
have been recorded as revenue. There is going to be a	
collectibility issue on whether PCIC had the ability to	С
make that guaranty good.	
Q Have you learned any information which leads y	ou
to believe the guaranty by PCIC was not valid?	
A At this point in time I know that the guaranty	
was paid in June and October of 1999.	
Q So is there any reason do you have any	
information which leads you to believe that as of the	
audit work by Brown, Schultz for the period 1998 that	
there was reason to doubt the collectibility of the PC	IC
guaranty?	
A Only by reference to the PCIC qualified report	•
on the audited financial statements of PCIC.	
Q So you have reason to doubt about whether the	
PCIC guaranty was collectible as of the period of time	· 7
when Brown, Schultz was performing its audit work?	

what information do you base your belief that

As of the field work date, yes.

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Now, in arriving at your adjustments to the 0 estimated costs to complete for 1997 and 1998 to the financial statements, you used a method called the look back method, is that right?

A method similar to the look back method.

How does the method you used in deriving the adjustments you proposed in the 1997 and 1998 financial statements differ from the look back method?

The look back method is a method predominantly used by the IRS in calculating the difference between construction in progress at a given date and the final completion date. They compute an interest portion on that, and it's related to that.

I used a method what I call similar to look back method where I looked at the best information available, the best cost to complete information available, and applied that to what should have been as of a given date.

Now, as we go through the individual contracts, you'll see that on several contracts I varied from that, and I varied from it, as I documented on the work papers, because the job had just started and Brown, Schultz would not have known -- may not have known all the available information.

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method is used -- reflected in the tax regulations, is that right?

Not necessarily. I didn't dream up the idea of doing this and consulted with people that -- if I was going to restate --

I think you're misunderstanding.

MR. McGLYNN: Have you finished your answer?

Isn't it the situation that tax MR. McCARRON: Q regulations provide and discuss the look back method as a process used in connection with tax related issues?

under the strict terms of look back, yes.

Are you aware of any audit principle -- sorry, audit -- accounting principle, audit standard, or statement of pronouncement concerning accountants and auditors, which provides for either the look back method or some modified version of the look back method you employed in arriving at your adjustments for the 1997 and 1998 audit statements?

I believe it's applicable in the restatement of the financial statements from the best available information that's known, subsequent events.

Does GAAP, GAAS, or any accounting pronouncement provide for the use of the look back method or a similar method?

MR. McGLYNN: Objection. Asked and answered.

A As I indicated, it could. If you were restating the financial statements for correction of an error, it's not precluded from being used.

MR. McCARRON: Q Is there an audit -- I'm sorry.

Is there an accounting principle or an audit standard or pronouncement of accounting or auditing principles or standards on which you relied to support your idea that the look back method or the modified version of the look back method you used is appropriate?

A That would be combining everything I said earlier with respect to use the best available information that I have, absent of records to review and absence of the audit procedures done not in accordance with GAAS, everything else considered in connection with review of Brown, Schultz's work papers, I felt this was the best method available to me to restate the financial statements for 1998 and 1997.

Q Are you aware of any instance in which the look back method is used other than in connection with tax-related issues?

A Under the term look back, no.

Q Where in the accounting literature is there support for the use of the look back method or the

229 modified version of the look back method you used to 1 derive your proposed adjustments for the 1997 and 1998 2 financial statements? 3 Not specifically. 4 Could an accountant performing an audit use the 5 look back method under GAAS in expressing an opinion 6 about the financial statements? If it was in connection with the correction of 8 an error and he was restating the financial statements, 9 10 yes. Could an accountant use the look back method in 11 0 performing an audit to express an opinion about 12 financial statements in accordance with GAAS? 13 I just answered that. 14 Α No, you didn't. 15 Q I did. 16 Α No, you didn't. You told me --17 Q Let's not argue. Go on to the next MR. McGLYNN: 18 question. 19 No, I'm not going on to the next MR. McCARRON: 20 question. The next question is going to be exactly the 21 22 same. Then he's going to stand --MR. McGLYNN: 23 MR. McCARRON: Do you want to argue with me, is that 24

acting in accordance with GAAS in performing an audit using the look back method?

A As I indicated previously, it would be a method that he may consider in the restatement of financial statements in connection with his engagement if -- and maybe an example would help explain it. If you were restating a financial statement and there is an error because of misuse of information in connection with a prior year, you would restate the financial information.

- Q Did Brown, Schultz restate financial statements, sir?
 - A Did they restate financial statements?
 - Q Yes.
- A No.

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- Q Weren't you testing the work done by Brown, Schultz?
 - A I was testing their audit work.
- Q Wouldn't you be required to use the same procedures that -- which Brown, Schultz should use in determining its audit?
 - A I determined their procedures weren't adequate.
- Q Sir, I didn't ask you that. Wouldn't you be required in testing the quality of the work by Brown, Schultz to use the same procedures which applied or

should have been used by Brown, Schultz in performing their audit?

A Yes.

Q Is the look back method a method which Brown, Schultz could properly have used in conducting their audit during 1997 and 1998?

A In connection with review of completed contracts, yes, they did.

Q In performing the audit of the 1997 and 1998 financial statements for CCI, would Brown, Schultz have acted in accordance with Generally Accepted Auditing Standards to have used the look back method?

A A method similar to the look back by reviewing completed contracts, which is documented in their work papers that they did.

Q Would Brown, Schultz have been justified in its audit procedures in using the look back method in its audit of estimated costs to complete contracts?

A Yes. They would have reviewed, which they did. They reviewed two completed contracts during the year, which in effect is using a method similar to what I used based on our work in process in prior years, how did these contracts actually finish up. For instance, in 1998 they looked at the 1997 -- two work in process jobs

234 contracts? 1 Objection. Asked and answered. MR. McGLYNN: 2 In connection with their review of completed 3 contracts. 4 was there -- Did you use the look 0 MR. McCARRON: 5 back method in determining the adjustments you proposed 6 for the 1997 and 1998 financial statements for anything 7 other than completed contracts? 8 For contracts in progress. Α 9 You used it for contracts in progress? 10 0 For contracts in progress. Α 11 And the adjustments you proposed relate to 12 contracts in progress? 13 Α Correct. 14 Did Brown, Schultz use the look back method in 15 their audit procedures for contracts in progress? 16 They used it in connection with review of the 17 completed contracts in developing and relying upon 18 management's estimates which then figure into the 19 construction in progress schedule. 20 But for actually -- In connection with the audit 21 work done by Brown, Schultz specifically with respect to 22 the estimated cost to complete, did it not use the look 23 back method because the data was not yet available,

235 isn't that the case? 1 Correct. 2 Did you limit your restatement process using the 3 look back method and the modified look back method to 4 data which was -- which you know was actually available 5 to the auditors when it conducted the 19 -- the audit of 6 the 1997 and 1998 financial statements? 7 I don't know what audit information was 8 available to the auditors. As I've explained 9 previously, they didn't extend their audit procedures 10 necessary, that they could have acquired any additional 11 information. There was obviously problems with the 12 estimated cost to complete. 13 You, therefore, may have relied on and used 14 0 data, which was not available to the auditors, when they 15 performed their audits of the 1997 and 1998 financial 16 statements, is that true? 17 That's true. 18 Α MR. McCARRON: And -- let me get to my other stuff. 19 Peter, I'm going to work from this packet here. 20 I'm not necessarily going to mark them all at once. 21 Throw a tag on that. 22 (Document marked Exhibit No. 38.) 23 Sir, I placed in front of you a document we've

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A If in my opinion the effect of not including indirect costs to jobs in progress was a material

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with this litigation as an expert witness.

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	Q	Di	id y	/ou	find	d any	sup	port	for	your	use	of	the
100	k ba	ck	met	thod	l to	eval	uate	the	prop	oriety	of	the	work
don	e by	aι	ıdit	tors	?								

Yes, I did. I had determined that the look back method was reasonable and had been used in damage evaluation cases in connection with litigation support engagements.

Are you aware of any instance in which the look Q back method was used to evaluate the propriety of the accounting work done by auditors?

I don't have any specific cases, no.

Are you aware of any other accountant who has ever used the look back method to evaluate the propriety of work done by auditors in performing audits of financial statements?

I'm aware of individuals in our firm that have used a method similar to what I have employed to determine the effect of an accounting issue.

Sir, are you aware of any other instance in this case when an accountant has employed the look back method to evaluate the propriety of the work done by auditors in performing audits of financial statements?

Α No.

271 looked at all the information that was available. 1 As of the time that the audit was conducted? 2 No. 3 Α So you're talking about you looked at 4 information obtained subsequent to the audit, that's 5 what you looked at? 6 MR. MCGLYNN: Let him finish his answer. 7 Is that right? MR. McCARRON: O 8 9 Α That's correct. Did you determine the reason that CCI went 10 0 11 bankrupt? 12 Α No. Did you consider Mr. Ortenzio's explanation for 13 the reasons CCI had financial difficulty and went 14 15 bankrupt? I don't recall what it was in the deposition. 16 Did you receive a document which reflected an 17 explanation about Mr. Ortenzio about the reason that CCI 18 had financial difficulty? 19 I received his initial deposition. 20 How about a letter from Mr. Ortenzio which 21 explained the reason that CCI went bankrupt, did you see 22 that? 23 I did not. Α 24

Q So you just took at face value the financial
reporting by CCI in determining your adjustments for the
financial statements for 1998?

A I didn't take it at face value. I realized USF&G had now been involved in the wrap-up of the engagements, so I felt there was additional reliance that a third party was reviewing the work in process schedule.

Q Do you know whether USF&G had assured the correctness of the interim financial statements issued by CCI for 1999?

A It came from the USF&G office.

Q I'm asking, do you know whether USF&G did anything to assure that the information included on the financial statements from CCI was correct for 1999?

A No.

Q So you took financial statements from CCI, which you have now determined were inaccurate for 1997 and 1998, and you relied on them for making your calculations based on 1999 information, is that true?

A That's true.

Q Sir, on page 10 of Exhibit 45 you make a handwritten note in the left-hand column. Did you write "ouch"?

293 Brown, Schultz included in the 1997 or 1998 audit report 1 which was false? 2 Which was false? No. 3 One second. 0 4 The work you did would not be characterized as a 5 reaudit? 6 No, it would not. 7 Α Did the work papers -- never mind. 8 Q Can you tell us what you consider to be remedial 9 10 work? Under the definition in the PCIC significant 11 accounting policies and under my review of the 12 definition of remedial work, it was work that the 13 contractor; in this case, CCI, was obligated to under 14 the original contract, warranty type work that they were 15 called back to do within, I believe, a year period for 16 17 that contract. That would be remedial work? 18 Q Yes. 19 Α Including warranty work? 20 Q 21 Α Yes. (Discussion had off the record.) 22 MR. McCARRON: I'm done. 23 (whereupon the deposition concluded 24